



THE UNITED REPUBLIC OF TANZANIA  
MINISTRY OF AGRICULTURE  
CEREALS AND OTHER PRODUCE REGULATORY AUTHORITY



## EXPORT OPPORTUNITY TO EUROPE

**COPRA** invites Tanzanian organic exporters to express interest in a **verified sourcing opportunity** from a reputable European buyer seeking to expand sourcing partnerships in **Tanzania**.

### **BUYER PROFILE**

**Company:** Nungesser AG

**Location:** Rotkreuz, Switzerland

**Business:** European sourcing, advisory, and trading company specializing in **organic and sustainable agricultural commodities**

**Website:** [www.nungesser.com](http://www.nungesser.com)

#### **PRODUCTS OF INTEREST (CERTIFIED ORGANIC)**

- Organic Sesame
- Organic Chia
- Organic Pulses (Chickpeas, kidney beans, white beans)

#### **Preference given to entities that:**

- Hold a valid **organic certification** (EU / USDA / equivalent)
- Have **export experience**
- Can demonstrate **consistent quality and volumes**

### **MARKET OPPORTUNITY**

- Long-term sourcing relationships (not spot buying)
- Access to **premium European organic markets**
- Possibility of a **buyer visit to Tanzania** for farm and facility assessments

This opportunity aligns with COPRA's mandate to promote exports, strengthen market linkages, and improve compliance across value chains.

**Submit details to COPRA** for consolidation and official introduction to the buyer.

#### **HOW TO EXPRESS INTEREST**

Interested stakeholders should submit:

- Organization profile
- Organic crops available & estimated volumes
- Organic certification details
- Export experience (if any)

#### **COORDINATION**

COPRA will:

- Screen submissions
- Shortlist qualified partners
- Facilitate introductions and follow-up engagement

For more information:

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*'Building trusted global markets for Tanzanian agricultural produce'.*

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