



EXPORT OPPORTUNITY TO EUROPE

COPRA invites Tanzanian organic exporters to express interest in a **verified sourcing opportunity** from a reputable European buyer seeking to expand sourcing partnerships in **Tanzania**.

BUYER PROFILE

Company: Nungesser AG

Location: Rotkreuz, Switzerland

Business: European sourcing, advisory, and trading company specializing in **organic and sustainable agricultural commodities**

Website: www.nungesser.com

PRODUCTS OF INTEREST (CERTIFIED ORGANIC)

- **Organic Sesame**
- **Organic Chia**
- **Organic Pulses** (Chickpeas, kidney beans, white beans)

Preference given to entities that:

- Hold a valid **organic certification** (EU / USDA / equivalent)
- Have **export experience**
- Can demonstrate **consistent quality and volumes**

MARKET OPPORTUNITY

- Long-term sourcing relationships (not spot buying)
- Access to **premium European organic markets**
- Possibility of a **buyer visit to Tanzania** for farm and facility assessments

This opportunity aligns with COPRA's mandate to promote exports, strengthen market linkages, and improve compliance across value chains.

Submit details to COPRA for consolidation and official introduction to the buyer.

HOW TO EXPRESS INTEREST

Interested stakeholders should submit:

- Organization profile
- Organic crops available & estimated volumes
- Organic certification details
- Export experience (if any)

COORDINATION

COPRA will:

- Screen submissions
- Shortlist qualified partners
- Facilitate introductions and follow-up engagement

For more information:

Email: tulibako.minga@copra.go.tz **Mobile:** +255713473193

'Building trusted global markets for Tanzanian agricultural produce'.